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| **Minimum Qualifications****RFP-ITD 160157****Telecommunication System Options Analysis** |

Indicate "Yes" or "No" to signify compliance or non-compliance to each minimum qualification. If you do comply, you MUST describe exactly how you achieve each minimum qualification. If you do not describe how you meet each qualification, you may be found unresponsive. The determination that you have achieved all the minimum qualifications is made from this document or a document with the same information.

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| Minimum Requirements | Indicate YES or NO to signify Compliance  | REQUIRED - Describe how you do comply.  |
| 1. A minimum of 5 years’ experience consulting on enterprise telecom/Unified Communications solutions
 |  | Describe: |
| 1. Significant experience with the implementation of Unified Communications solutions from at least 2 separate vendors (e.g., Cisco, Avaya, Microsoft, etc.)
 |  | Vendor 1: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_Experience:Vendor 2: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_Experience: |
| 1. Experience working in the public sector
 |  | Public Sector: Experience:  |
| 1. Experience working with a public or private organization of a similar size to the City of Seattle
 |  | Public or Private Organization \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_Size of Organization \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_Experience: |